



Vietnam pepper monthly round-up

January 2026

Market

Vietnam, the world's top producer and exporter (~40-50% global share), saw 2025 exports reach ~246,000 tons, valued at \$1.66 billion—up 26.3% in value despite a 1.5% volume dip, driven by high prices.

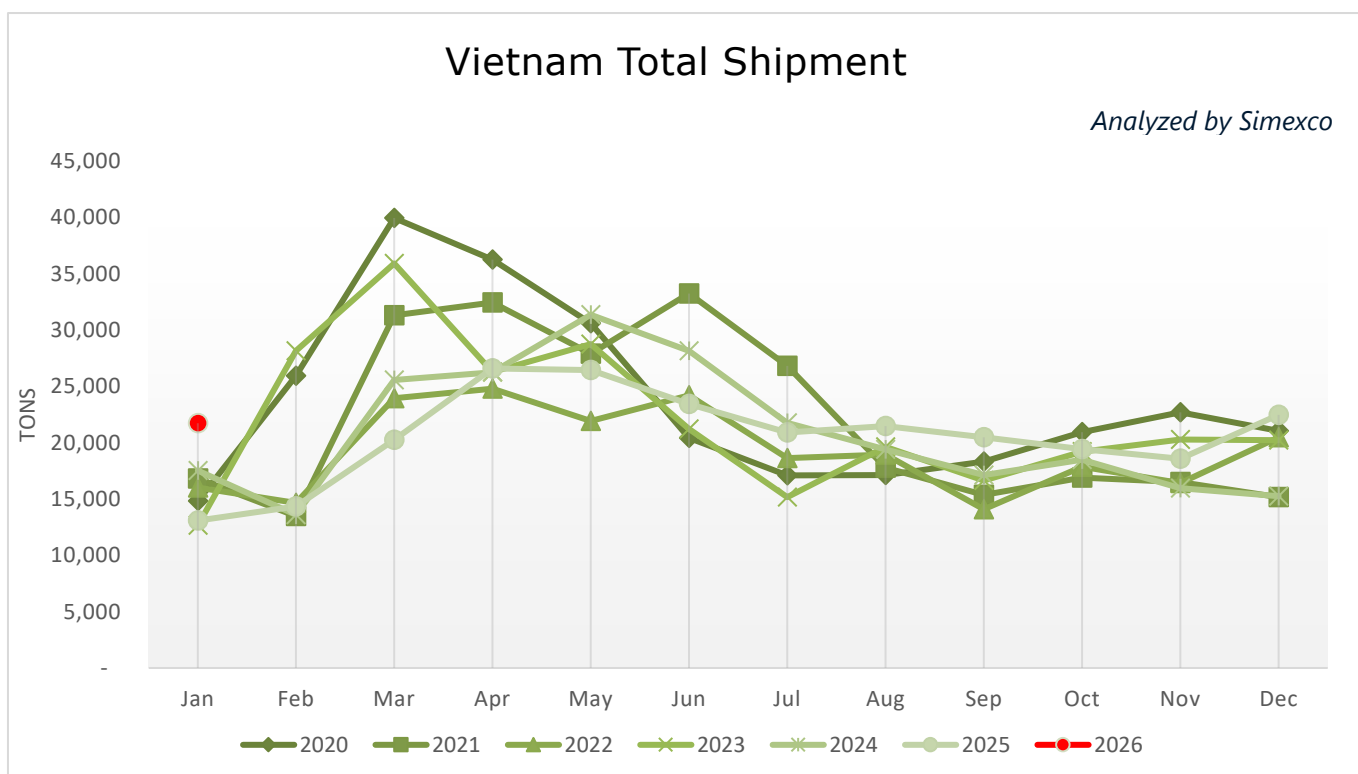
Global production for 2026 is projected to exceed 530,000 tons, a modest recovery from 520,000 tons in 2025, amid tight supply and ongoing weather challenges.

Export prices: Vietnamese black pepper ~\$6,600-6,750/ton (500-550 g/l); white ~\$8,600-9,250/ton—elevated amid depleted inventories and strong demand.

Export

According to preliminary statistics from VPSA, in 2025 Vietnam exported 247,482 tons of various types of pepper, including 212,279 tons of black pepper and 35,203 tons of white pepper. Total export value reached US\$1,661.6 million, with black pepper accounting for US\$1,368.8 million and white pepper for US\$288.8 million. Compared to 2024, export volume decreased by 1.2%, equivalent to 3,118 tons; however, export value increased by 26.0% (+US\$343.4 million), marking the highest export value ever recorded for Vietnam's pepper industry. The average export price of black pepper in 2025 is projected to reach US\$6,607/ton, and white pepper US\$8,629/ton, representing increases of 36.2% for black pepper and 33.6% for white pepper respectively compared to the previous year.

Looking ahead to 2026, a modest global and Vietnamese supply recovery could exert downward pressure on prices if weather cooperates, though persistent demand and climate risks may keep them firm into early year.



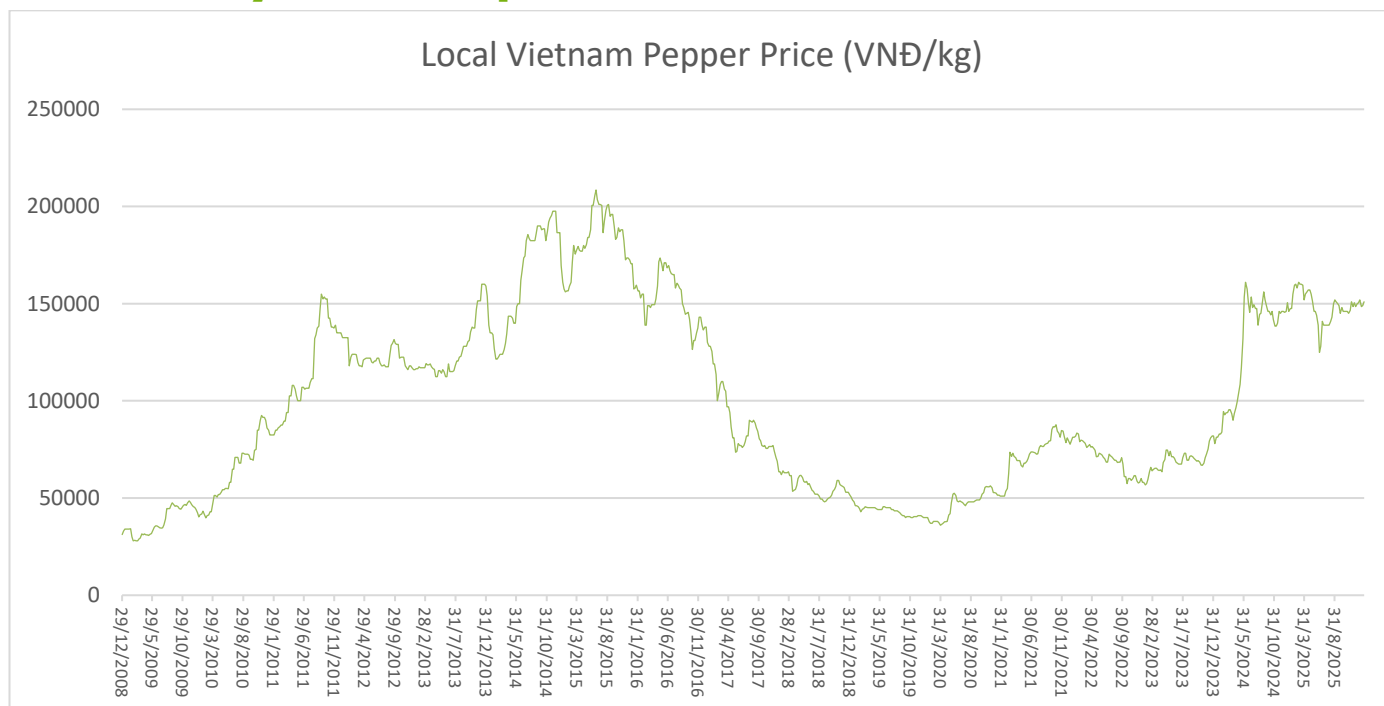
According to VPSA statistics, in January 2026, Vietnam exported 21,743 tons of various types of pepper, including 17,557 tons of black pepper and 4,186 tons of white pepper. Total export value reached US\$139.0 million, with black pepper accounting for US\$109.7 million and white pepper for US\$29.3 million. Compared to December 2025, export volume decreased by 3.2%, while compared to January 2025, export volume increased by 66.2%. The average export price of black pepper in January 2026 was US\$6,494/ton, equivalent to the price in December 2025, while the export price of white pepper reached US\$8,450/ton, a decrease of US\$115 compared to the previous month.

The United States continued to be Vietnam's largest pepper export market in 2025, reaching 55,082 tons, accounting for 22.3% and decreasing by 23.8% compared to the previous year. Following the US were the UAE with 22,232 tons, accounting for 9.0%, an increase of 35.6%; China with 19,923 tons, accounting for 8.1%, an increase of 88.0%; India with 12,499 tons, accounting for 5.1%, an increase of 17.7%; and Germany with 11,820 tons, accounting for 4.8% and decreasing by 18.9% compared to last year.

Logistics

U.S. tariffs continue to disrupt trade, with potential additional duties on inputs like copper affecting related costs in spice logistics. Container shortages and port congestion have extended lead times for black pepper shipments, with fluctuating freight rates and higher insurance premiums impacting routes. Ongoing Houthi attacks in the Red Sea and weather disruptions raise shipping costs, while labor shortages and tariff uncertainty add pressure.

Inventory and crop



According to the Vietnam Pepper and Spice Association (VPSA), pepper prices remain high, but replanting is limited due to competition from higher-value crops and no new land availability, making production area growth difficult in 2026.

Global pepper production in 2026 is forecast at ~530,000 tons, up slightly from 2025 but still below 2024 levels, with consumer demand remaining high. In Vietnam, the 2026 harvest is estimated at 170,000-180,000 tons, down 15-20% from 2025 due to adverse weather, reduced acreage, and competition from other crops. Carryover stocks are depleted, with only ~40,000 tons in Vietnam, heightening vulnerability to disruptions. In January 2026, Central Highlands regions face potential impacts from weather variability, potentially tightening supplies further.

Trade promotion

In January 2026, Simexco Daklak, Vietnam's leading exporter of robusta coffee and black pepper, is set to participate in Gulfood Dubai 2026 (January 26-30), the world's largest food and beverage exhibition, showcasing Vietnamese products and advancing market penetration in the Middle East.



Simexco DakLak's booth at Gulfood 2026

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