



## Vietnam coffee monthly round-up March 2022

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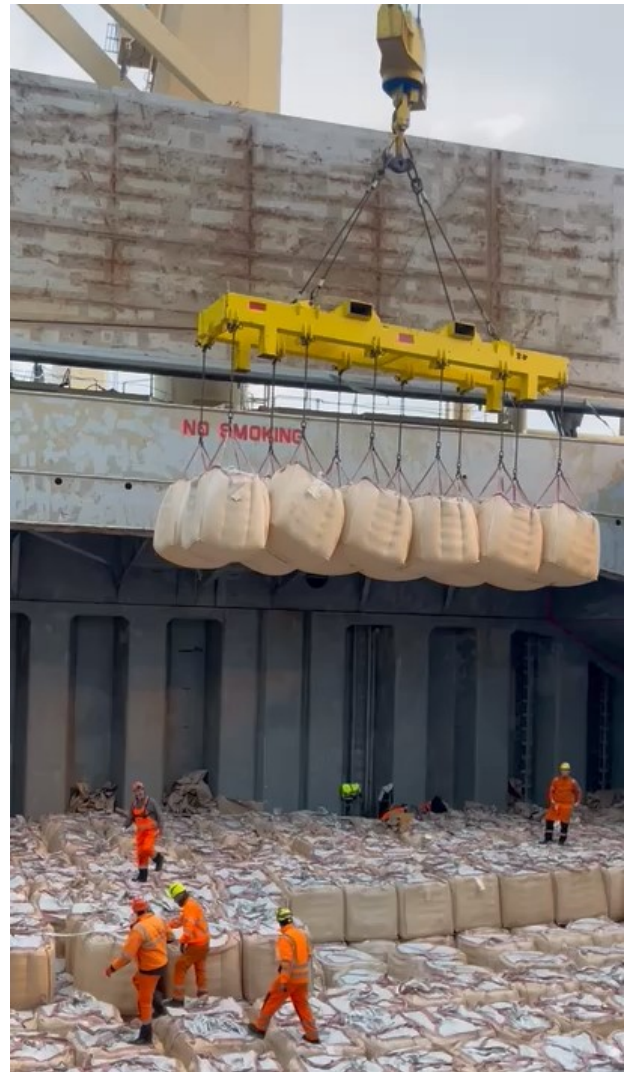
## Shipment

Container shortage eases and the use of breakbulk vessels has supported coffee export in Vietnam during this peak season.

It is estimated that Vietnam's green coffee beans exports in March are estimated to up 40% from February at 195,000 tonnes, This is more than 50,000 tonnes at the same point in March 2021. Totally, in the first three months of 2022, Vietnam's green coffee beans exports were estimated at 463,400 tonnes, up 40% a year earlier.

## Inventory

The upcountry inventory in March is estimated at 199,700 tonnes, 7% lower than February. Port inventory in March is about 435,900 tonnes, 2% lower than last month. Farmers have sold about 74% of the new crop 21-22 until the end of March 2022. The total current inventory is estimated at 1,102,900 tonnes.



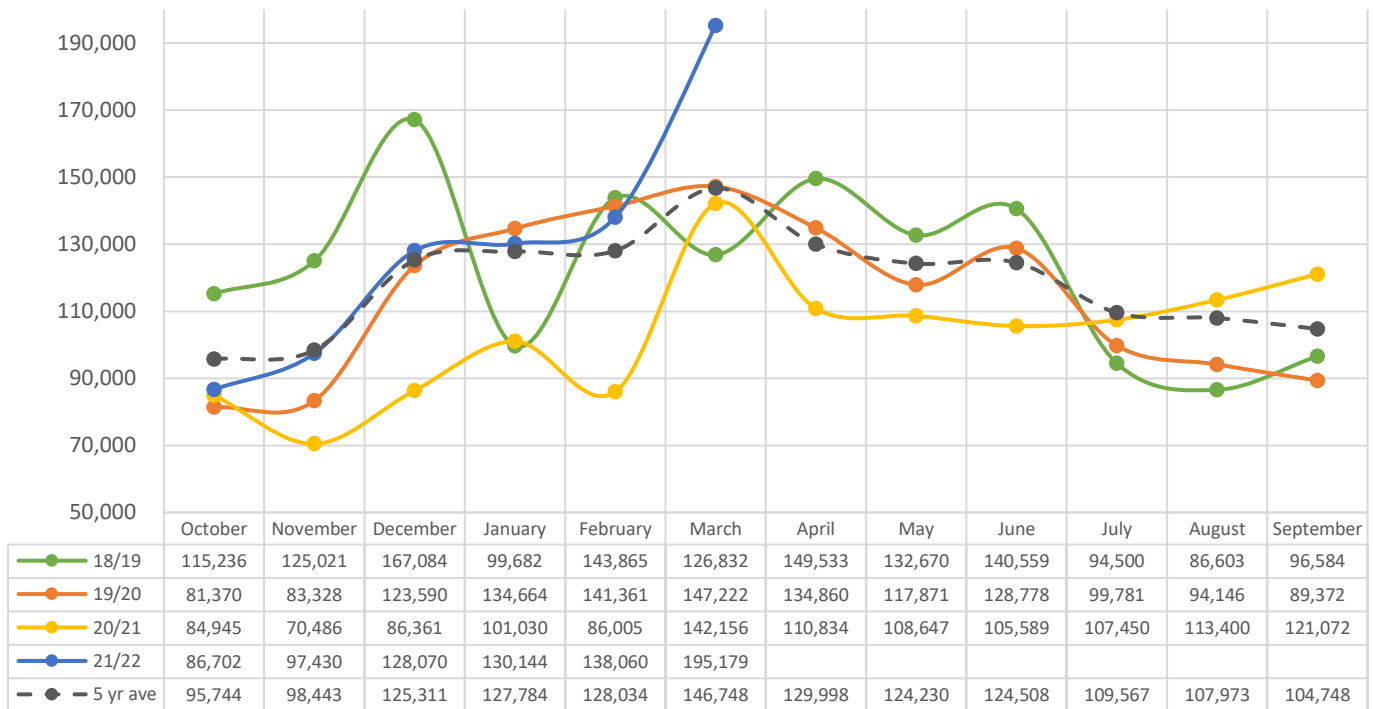
## Price

Trading activity in Vietnam has been slow on low stocks and thin demand. Coffee supplies tightened as farmers who have already sold most of their stocks held onto the remaining beans in hope for higher prices.

Farmers in the Central Highlands, Vietnam's largest coffee-growing area, sold coffee at an average of 38,900-42,000 dong (\$1.70-\$1.84) per kg. They are asking for higher prices due to rising production costs.

Traders in Vietnam offered 5% black and broken-grade 2 robusta at a discount range of \$240 to \$300 per tonne to the July contract.

## Vietnam Green Coffee Beans Export

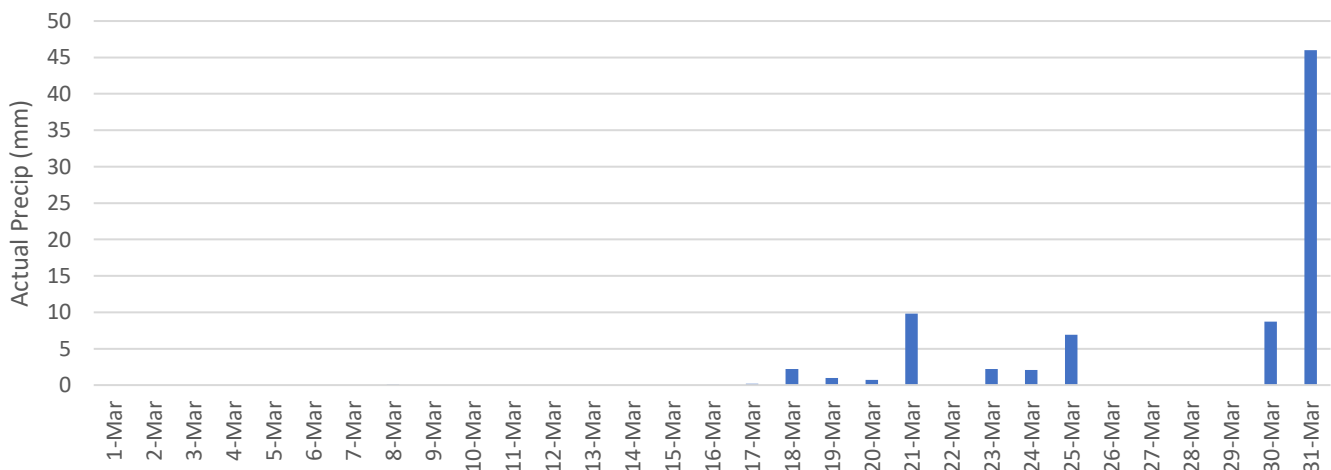


Analyzed by Simexco Daklak

## Weather

Conditions remained dry in the Central Highlands of Vietnam for the first half of March, with the other half receiving more rain. Dak Nong received a lot of rain and Dak Lak received most rain at the end of the month. The weather is very favorable for development this crop and enough the water for flowers, cherries continue to grow. Farmer has also started to apply their second irrigation.

### Dak Lak Precipitation in March 2022



## Others

Conflict between Russia and Ukraine shows no signs of cooling down. Buyers in Russia still struggle to seek for coffee supplier. Too many uncertainties right now in terms of their ability to pay, so new deals only with 100% payment upfront.

Though the selling price of coffee was increasing a lot compared to past crops, production costs also increased as labor costs, water cost especially fertilizer price, it has doubled or even more than doubled compared to previous.

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